PCMP 202 Competencies

- Determine appropriate solicitation processes and strategies
- Prepare solicitation documentation
- Solicit offers
- Evaluate offers
- Identify highest ranked proponents
- Negotiate contract elements
- Draft, award and execute a contract
- De-brief proponents
- Management of agreement
- Develop highly effective relationships with contractors, users, clients and internal management

PCMP 202 Course Description

Focuses on the key pre-award and solicitation activities, award processes and specific monitoring activities for efficient and effective project and contract management.